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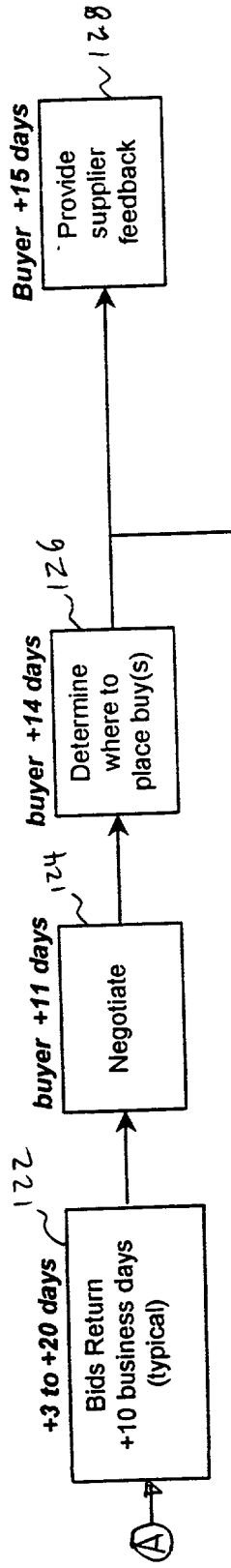
Buyer

Buyer

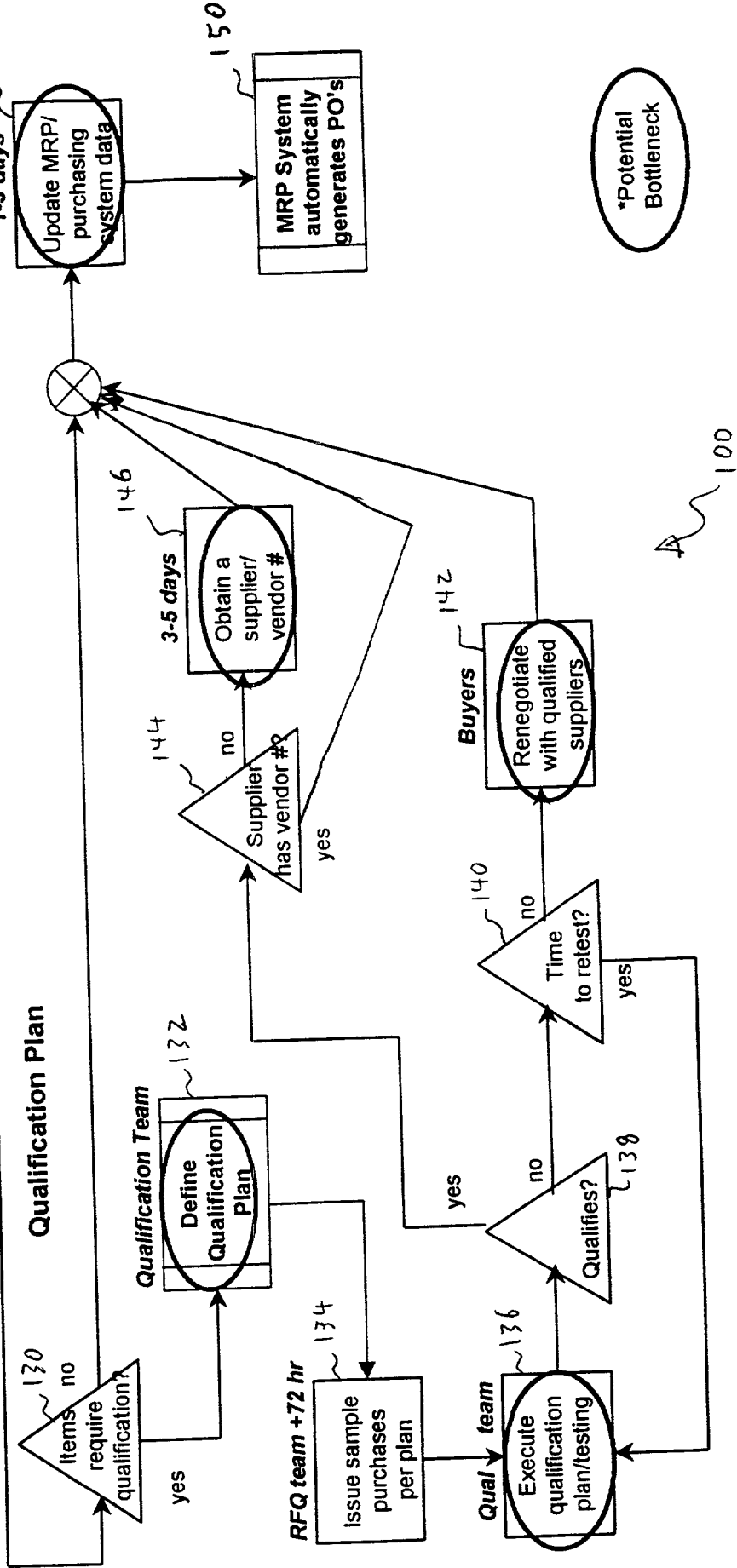
Buyer

# Initial Process - Prior Art

## Bid-Decision Cycle



## Qualification Plan



\*Potential Bottleneck



FOOT" 42045460

Back

Forward

Stop

Refresh

Home

Search

Favorites

History

Fullscreen

Mail

Print

Address: [http://mysch10psge.sch.ge.com/communities/global\\_sourcing/auctions\\_system/rfq\\_edit.jsp](http://mysch10psge.sch.ge.com/communities/global_sourcing/auctions_system/rfq_edit.jsp)

news & info


events

tools & training

library

business units intranets

functional.com



**global sourcing**

Contact Us

Online Auctions

Interactive

RFQ DETAILS

Paula Duell, Fri Jun 23 08:33:31 EDT 2000

Auction: **P00040**, Test 301

Dear Paula Duell,

The RFQ Details and Auction Specifics were successfully updated in the database.

Now you will need to complete step 4 in order to have the auction setup process completed.

Please click here to continue with the Step 4 (Add Suppliers).

Continue to the Supplier Selection.

302

304

306

300

Gatekeeper: Niraj Khurana | Webmaster: Bernardo Tiburcio  
Page Last Modified: Tuesday May 30 2000

FIG 3

Back

Forward

Stop

Refresh

Home

Search

Favorites

History

Channels

Fullscreen

Mail

Print

Address

News & Info

events

tools & training

library

business units intranet

functional commun

global sourcing

Ability to search by supplier name.

ADD SUPPLIER TO AUCTION

304

306

402

406

404

400

OnLine Auctions

Paula Duell, Fulfillment BB, Fri Jun 23 08:34:59 EDT 2000

Auction: P00040, Test

No Suppliers are currently invited to this Auction

Enter Supplier Name:

OR Enter Supplier Number:

Fig 4

ability to search by supplier number.

TEOTFO" 2045460

news & info

major news

events

tools & training

library

business units intranet

functional navigation

Address: [http://myschi10psge.sch.ge.com/communities/global\\_sourcing/auctions\\_system/addsupplier.jsp](http://myschi10psge.sch.ge.com/communities/global_sourcing/auctions_system/addsupplier.jsp)

**global sourcing**

Control Us

Online Auctions

ADD SUPPLIER TO AUCTION

home logoff

Paula Duell, Fulfillment BB, Fri Jun 23 08:35:26 EDT 2000

304 306

Auction: P00040, Test

301

No Suppliers are currently invited to this Auction

Select Supplier Name :

Sottek 2

Sottek 2

Other (add new supplier to DB)

502

next

406

500

FIG 5

Address  Functional Community

news & info  Business Unit: Interacts

events  Jobs

tools & training  global sourcing

**global sourcing**

Choose the supplier contact.

**ADD SUPPLIER TO AUCTION**

304 306

Paula Duell, Fulfillment BB, Fri Jun 23 08:36:06 EDT 2000

Auction: P00040, Test

No Suppliers are currently invited to this Auction

Please choose a Contact Person for Softtek 2

☒ Sandra Guendulain ~ 602

☐ Other: ~ 603

First Name :

Last Name :

Fax :

~ 604

~ 606

~ 608

Title :

Phone :

E-mail :

~ 610

~ 612

~ 614

620

Fig 6

600

# Add Supplier Screen with Pole Pull-Down

news & info
events
tools & training
library
business units intranets
functional communities
inside GEPS

Global Sourcing
test

## E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:57:58 EST 2000

ADD NEW SUPPLIER

304 ~ home ~ lagoff ~ 306

Bring Supplier from Oracle ~ 1002

\*Supplier Name ~ 402

Supplier Code ~ 404

*Pole	Asia ~ 702
*Country	Latin America ~ 704
Web Site	ASIA ~ 706

Supplier Contact #1

First Name ~ 604 Last Name ~ 606  
 Title ~ 610 Phone ~ 612  
 Fax ~ 608 E-Mail ~ 614

Supplier Contact #2

First Name ~ 604 Last Name ~ 606  
 Title ~ 610 Phone ~ 612  
 Fax ~ 609 E-Mail ~ 614

\*Secrecy-Agreement ~ 902

\*GE Approved ~ 904

\*White Paper ~ 906

\*Integrity Compliance Document ~ 909

Businesses with previous experience with this supplier:

EP-CASE/MSD

EP-Gas

EP-Glegg ~ 910

Fig 7

A ~ 700



# Add Supplier Screen with Asian Countries Pull-Down

news & info

events

tools & training

library

business units intranets

functional communities

inside GEPS

inside GEPS

Global Sourcing

test

## E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:57:58 EST 2000

ADD NEW SUPPLIER

[home](#) [logout](#) 306

[Bring Supplier from Oracle](#) 1002

\*Supplier Name ~ 402  
Supplier Code ~ 404

\*Pole Asia ~ 702  
\*Country ~ 704

Web Site

Supplier Contact #1

First Name

Title

Fax

Supplier Contact #2

First Name

Title

Fax

~ 606  
~ 610  
~ 612  
~ 608  
~ 614

\*Secrecy-Agreement ~ 902  
\*GE Approved ~ 904

Businesses with previous experience with this supplier:

☐ EP-CASE/MSD ☐ EP-EPE ☐ EP-Gas ☐ EP-Glegg 910

\*White Paper ~ 906  
\*Integrity Compliance Document ~ 908

Fig 8

700

# Add Supplier Screen - Bottom

Supplier Contact #2

First Name  604 Last Name  606  
 Title  610 Phone  612  
 Fax  609 E-Mail  614

\*Secrecy-Agreement ☐ 902

\*GE Approved ☐ 904

\*White Paper ☐ 906

\*Integrity Compliance Document ☐ 908

## Businesses with previous experience with this supplier:

☐ EP-CASE/MSD ☐ EP-EPE ☐ EP-Gas ☐ EP-Glegg  
☐ EP-Hydro ☐ EP-PPE ☐ EP-Steam/Gen ☐ Energy Services  
☐ GE X-Business ☐ GENE ☐ GNF ☐ JNF 910  
☐ Nuovo Pignone ☐ Power Systems ☐ SSEP

## This supplier has the potential to provide:

☐ All Business Commodities ☐ All Commodities ☐ All Direct Material  
☐ BC-Capital Expenditures ☐ BC-Chemicals ☐ BC-Contract Services  
☐ BC-EHS ☐ BC-Engineering Services ☐ BC-Facilities ☐ BC-MRO-All Other 912  
☐ BC-Logistics ☐ BC-MRO-Abrasives ☐ BC-MRO-Software Services  
☐ BC-MRO-Cutting Tools ☐ BC-Office Technology ☐ BOP  
☐ BC-Tooling/Fixtures ☐ BC-Utilities ☐ Electrical  
☐ Combustion ☐ Direct-All Other ☐ Investment Castings  
☐ Generators ☐ Global Logistics - Routing Center ☐ Piping/Valve  
☐ Machined Forgings ☐ Mechanical & Fluid Systems ☐ Structural Components - Sand Castings  
☐ Raw Materials ☐ Structural Components (Cast & Fab)

Save

914

700

Fig 9

# Import Supplier (from Purchasing System) Screen

news & info
events
tools & training
library
business units intranets
functional communities
inside GEPS

## E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:00:38 EST 2000

Bring Supplier from Oracle

Enter Supplier Name:

Hit

1004

next

Gatekeeper: Niraj Khurana Webmaster: Bernardo Tiburcio

Page Last Modified: Friday September 29 2000

### SUPPLIER INFO

home info

304 306

1000

Fig 10.

## Import Supplier (from Purchasing System) (continued)

news & info    events    tools & training    library    business units intranets    functional communities    inside GEPS

**Global Sourcing** test

### E-Auctions System Management

#### SUPPLIER INFO

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:01:08 EST 2000

#### Bring Supplier from Oracle

Select supplier Name:

HITACHI AMERICA LTD  
 HITACHI POWER SYSTEMS  
 HITACHI SEIKI USA, INC  
 HITACHI, LTD  
 HITCHCOCK INDUSTRIES INC.  
 HITCHINER MANUFACTURING CO., INC.  
 HITEC CORP  
 HITRAN

1006

next

do Tiburcio  
2000

406

306

304

home

logout

1000

F11

# Import Supplier (from Purchasing System) (continued)

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:01:29 EST 2000

Home Logout 306

Bring Supplier from Oracle

\*Supplier Name HITACHI AMERICA LTD ~402

Supplier Code 112683 ~404

\*Pole ~702

\*Country ~704

Web Site ~706

## Supplier Contact #1

First Name ~601 Last Name ~606

Title ~610 Phone ~612

Fax ~608 E-Mail ~614

## Supplier Contact #2

First Name ~604 Last Name ~606

Title ~610 Phone ~612

Fax ~608 E-Mail ~614

\*Secrecy-Agreement ~902

\*GE Approved ~904

\*White Paper ~906

\*Integrity Compliance Document ~908

## Businesses with previous experience with this supplier:

☐ EP-CASE/MSD

☐ EP-Hydro

☐ GE X-Business

☐ Nuovo Pignone

☐ EP-EPE

☐ EP-PPE

☐ GENE

☐ Power Systems

☐ EP-Gas

☐ EP-Steam/Gen

☐ GNF

☐ SSEP

☐ EP-Glegg

☐ Energy Services

☐ JNF ~910

## This supplier has the potential to provide:

☐ All Business Commodities

☐ BC-Capital Expenditures

☐ BC-EHS

☐ BC Location

☐ All Commodities

☐ BC-Chemicals

☐ BC-Engineering Services

☐ BC MDO Abandon

☐ All Direct Material

☐ BC-Contract Services ~912

☐ BC-Facilities

☐ BC MDO All Other

~700

Fig 12

# Search by Supplier (User Supplier List)

news & info

events

tools & training

library

business units intranets

functional communities

inside GEPS

Global Sourcing

test

inside GEPS

business units intranets

functional communities

inside GEPS

**E-Auctions System Management** MY SUPPLIERS [home](#) [logout](#)

Version 1.0A  
Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:02:19 EST 2000

Supplier Name Supplier Web Site

NO RECORDS FOUND

Search for  where the  is like

R 1300

Fig 13.

# Supplier List Screen

news & info

events

tools & training

library

business units intranets

functional communities

inside GEPS

Global Sourcing

test

## E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:53:41 EST 2000

304 ~ 306

Auction: P01026, Hydro Wicket Gates

General Info RFQ Info Auction Setup Suppliers Bidding Details PO Schedule PO Placement

### SUPPLIER CONTROL

Suppliers Invited	1408	1410	1412	1402	1404	1422
Winner	1414					
Owner Auth.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GCL Auth.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Send e-Mail	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Supplier Name	PT Barata Indonesia/Balteq	Uttar Pradesh (UP) Steel	P.T. Texmaco	Kvaerner IMGB	CANADIAN STEEL FOUNDRIES LTD.	Bharat Heavy Electricals Ltd.
	LG cable	MANQIR INDUSTRIES	Skoda	Canada Alloy Castings	Lokomo Steels	


Supplier Contact

Supplier	Pole
E Sunarno	Asia
Rajesh Ahluwalia	Asia
Krishnan Siddhar	Asia
Frank Fisher	Europe+
Alain Désilets	BOW
P R. Shriram	Asia
Dae Jin Chun	BOW
Bertrand Cailliet	Europe+
Tomas Aloy	BOW
Robert Lecoese	BOW
Timo Norvasto	BOW

RFQ E-Mail for Suppliers

1420 ~ 914

Fig 14

Address  http://nyschi10psge.sch.ge.com/communities/global\_sourcing/auctions\_system/auction\_edit.jsp?auction\_id=40

Comments:

(Duell, P - 6/23/2000) This is a test.

1506

the auction owner can approve a supplier, others can "suggest".

1502

RFQ Status: In Process

 RFQ Details 1420

 add/remove suppliers

 Suppliers Invited 1414

Winner 1414

Auth. 1408

Supplier Name 1402

Softtek 2

Supplier Contact 1404

Sandra Guendulain

1404

Pole 1406


Asia

 PO Placement 1510

1510

Once auction is over, ability to see bidding reports and track PO placement details.

 Bidding Reports 1504

 save 914

Assign Task to:

- ☐ Auction Owner
- ☐ Business Rep.
- ☐ Global Commodity Leader
- ☐ Fulfillment BB
- ☐ Poles Rep.
- ☐ Auction Setup Team

Email

Email

Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)
Message	Due Date: (mm/dd/yyyy)

1500

FIG 15



Address ☒ http://nyschi10psge.sch.ge.com/communities/global\_sourcing/auctions\_system/po\_schedule.jsp?auction\_id=40

Add additional PO details.

### PO PLACEMENT

304

Paula Duell, Fulfillment BB, Fri Jun 23 11:53:03 EDT 2000

PO's already placed for this Auction: None

YTD Realized Savings(%): 0

YTD Total PO Placement: 0

If POs have not been placed, please update the PO Placement Schedule below:

Overdue:	<input type="text" value="1606"/>	<input type="text" value="1604"/>	<input type="text" value="1604"/>
Jun 2000:	<input type="text" value="1604"/>	<input type="text" value="1604"/>	<input type="text" value="1604"/>
Jul 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Aug 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Sep 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Oct 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Nov 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Dec 2000:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Jan 2001:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Feb 2001:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Mar 2001:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Apr 2001:	<input type="text"/>	<input type="text"/>	<input type="text"/>
May 2001:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond:	<input type="text"/>	<input type="text"/>	<input type="text"/>

Comments:

1610

914

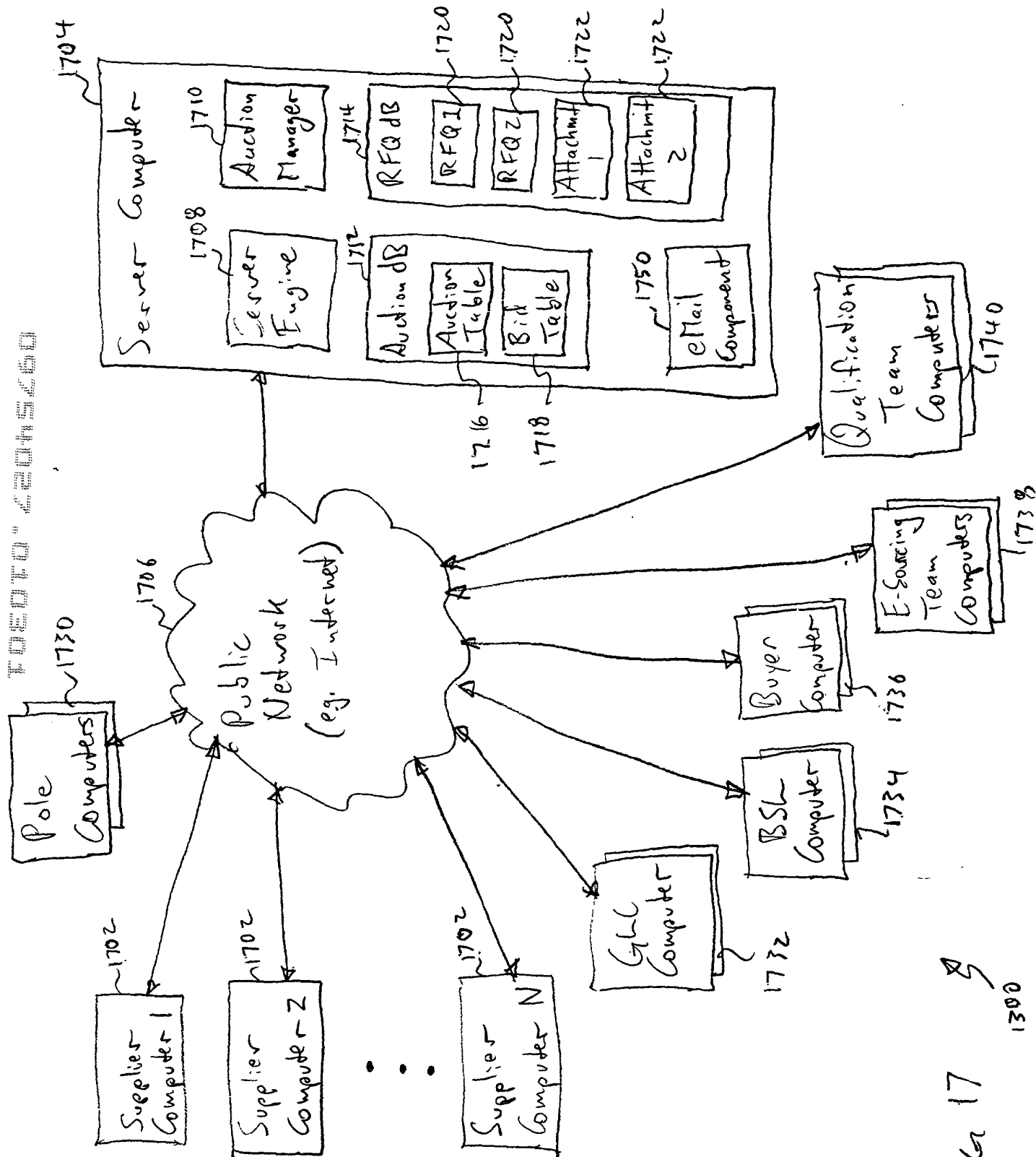


Fig 17 1300

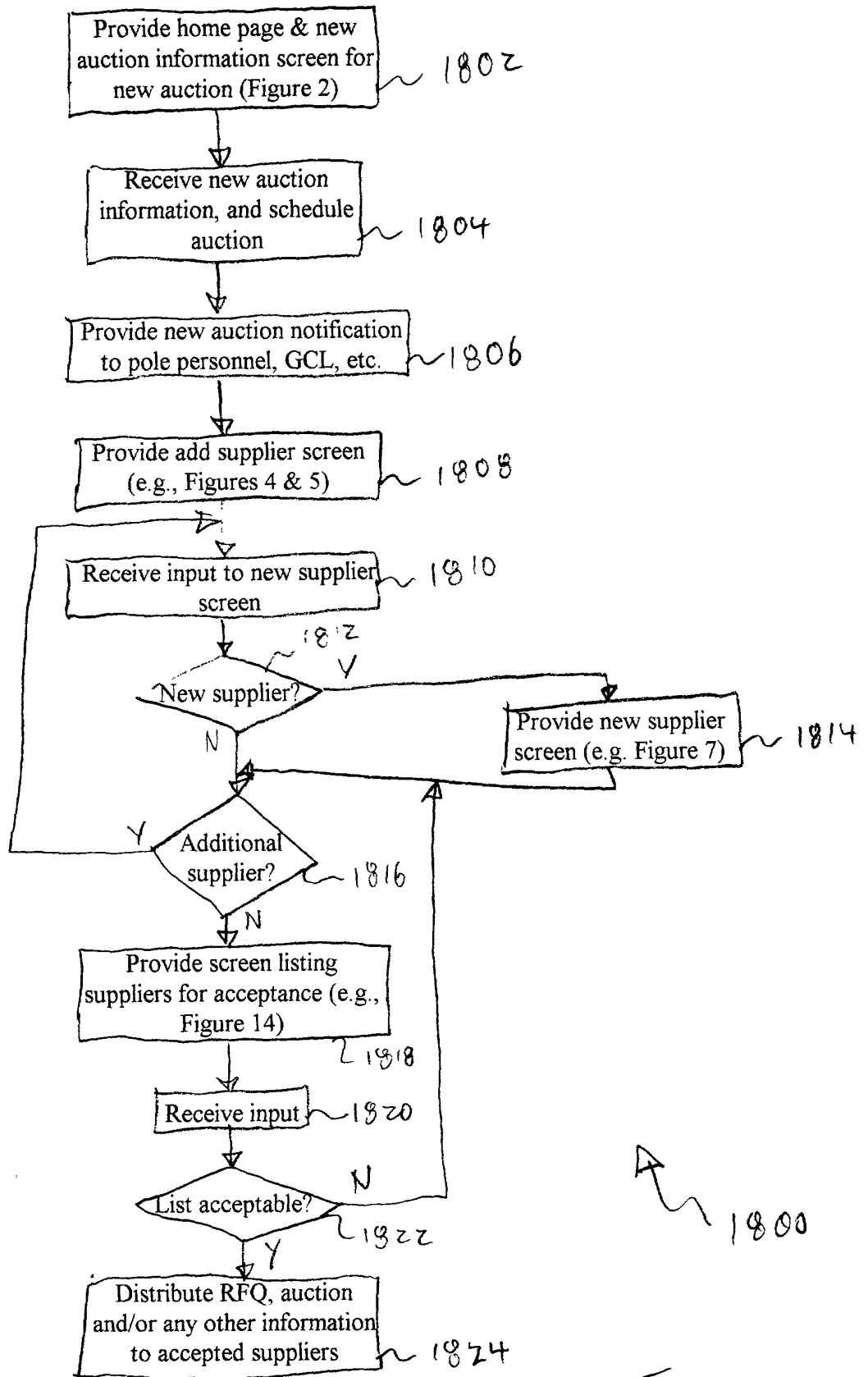


FIG 18